



# Political Bargaining: Theory, Practice and Process (Sage Politics Texts)

*Gideon Doron, Itai Sened*

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This book brings an exciting and innovative new approach to the study of politics today. It introduces political bargaining, a process at the heart of all political and economic exchanges in contemporary society and the very essence of politics itself, to provide a new framework and fresh insights to modern political science.

The authors trace the prevalence of bargaining processes in politics from the abstract level of individual human interaction and the 'state of nature' to the more concrete political or institutionalized level.

They introduce students to theory -- the basic models of game theory, rational choice theory and positivist approaches; practice -- the practical manifestations of political b

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